

# 1) COLLABORATE

 Identify customer needs to support safety standards, operational effectiveness, and cost containment.

# **KELTEK's Proven Process**

KELTEK's Core Focus is securing the future for those who protect it. We're experts in providing creative solutions where others can't. We know the challenges resulting from limited funds but the need for reliable products and quality service. We recognize each agency has unique needs and tailor solutions to those specific needs. Our proven process offers a one stop shop with the flexibility to customize for maximum functionality while minimizing unnecessary costs.



# 2) SOLUTION

 Design solution based on industry expertise, product portfolio, and negotiated discounts.



# 3) DELIVER

 Skilled technicians provide agreed upon solution through product expertise and certifications.



# 4) MEASURE

 Guarantee workmanship through quality metrics.



### 5) SUPPORT

- Provide ongoing service for the life of your vehicle.

Not just selling products . . . Providing SOLUTIONS